

SOURCING DOSSIER · CLOTH PROGRAMME

Material *Dossier*

Autumn / Winter 2027 — Suiting & Overcoating

SEASON	CATEGORIES	REFERENCE	PREPARED
AW27	Suiting · Overcoating	HR-CLO-AW27	14 Jul 2026

SCREENING FUNNEL

From an initial field of European weavers down to a sampled and shortlisted core for the AW27 book.



THE BOOK · SUITING CLOTHS

Swatch Register

MATERIALS 01-03
Worsted & Flannel

Six cloths carried through to sampling, presented three to a leaf. Weights, widths and constructions are quoted from mill lab docket; commercial terms are indicative of the AW27 order window. Two cloths are held at *price on request* pending confirmed lot pricing.

 SUITING	Corterra Twill			REF HR-2711
	Lanificio Valcervo — Biella, Piedmont · 2/2 twill, worsted			
	WEIGHT	WIDTH	COMPOSITION	FINISH
	270 g/m ²	152 cm	100% Merino	Clear-finished
	PRICE / M	MOQ	LEAD TIME	HANDLE
	€58.00	30 m	6 wks	Crisp, dry
 SUITING	Belgrave Herringbone			REF HR-2734
	Calder & Whitfield — Huddersfield, W. Yorkshire · herringbone, worsted			
	WEIGHT	WIDTH	COMPOSITION	FINISH
	300 g/m ²	148 cm	100% Wool	Semi-milled
	PRICE / M	MOQ	LEAD TIME	HANDLE
	[[price on request]]	40 m	7 wks	Full, dry
 SUITING	Ashcombe Flannel			REF HR-2758
	Ardenza Tessuti — Prato, Tuscany · 2/2 milled flannel			
	WEIGHT	WIDTH	COMPOSITION	FINISH
	340 g/m ²	150 cm	100% Wool	Soft-milled
	PRICE / M	MOQ	LEAD TIME	HANDLE
	€64.00	35 m	8 wks	Soft, brushed

READING THE CARD

Corterra Twill (HR-2711) carries forward to the shortlist as the core worsted; **Ashcombe Flannel (HR-2758)** joins it for character. Weights sit in the suiting band (270–340 g/m²); constructions and finishes are woven to the mill's own docket. Prices exclude freight and duty — see the landed ladder on the costing leaf.

 SUITING WEIGHT  OVERCOATING WEIGHT  HELD AT PRICE ON REQUEST

THE BOOK · OVERCOATING CLOTHS

Swatch Register

MATERIALS 04-06
Melton, Covert & Camel

The heavier end of the book — coating weights from 440 to 560 g/m² for the AW27 outerwear capsule. Constructions favour density and drape; camel-blend and cashmere-blend cloths carry the longest lead times and, in one case, bespoke lot pricing.

 OVERCOATING	Marlcote Melton			REF HR-2802
	Ardenza Tessuti — Prato, Tuscany · dense melton			
	WEIGHT 520 g/m ²	WIDTH 150 cm	COMPOSITION 90% Wool 10% Cashmere	FINISH Milled, cropped
	PRICE / M €96.00	MOQ 25 m	LEAD TIME 9 wks	HANDLE Dense, warm
 OVERCOATING	Kirklees Covert			REF HR-2789
	Calder & Whitfield — Huddersfield, W. Yorkshire · covert twill			
	WEIGHT 440 g/m ²	WIDTH 148 cm	COMPOSITION 100% Wool	FINISH Fulled, fleck
	PRICE / M €78.00	MOQ 40 m	LEAD TIME 8 wks	HANDLE Firm, dry
 OVERCOATING	Wensley Camelhair			REF HR-2840
	Lanificio Valcervo — Biella, Piedmont · herringbone, camel blend			
	WEIGHT 560 g/m ²	WIDTH 150 cm	COMPOSITION 70% Wool 30% Camel	FINISH Brushed, milled
	PRICE / M [[price on request]]	MOQ 20 m	LEAD TIME 10 wks	HANDLE Plush, lofty

READING THE CARD

Kirklees Covert (HR-2789) is the coating shortlisted for the AW27 outerwear capsule. Coating weights run 440–560 g/m²; the camel-blend **Wensley (HR-2840)** is held at price on request against a confirmed lot. All six were cut from 3-metre hangers and dispatched to the QA lab for the test matrix overleaf.

 SUITING WEIGHT  OVERCOATING WEIGHT  HELD AT PRICE ON REQUEST

THE WEAVERS · SHORTLISTED SUPPLY

Mill Profiles

THREE HOUSES
Biella · Prato · Huddersfield

Each shortlisted cloth is woven by one of three houses assessed on capacity, certification and commercial reliability. Notes reflect a September 2026 supplier review; risks are flagged for the merchandising committee.

Mill 01 · Italy Lanificio Valcervo BIELLA · PIEDMONT Est. 1888 SUPPLIES SHORTLIST Corterra Twill · HR-2711	CAPACITY 450,000 m / yr LEAD TIME 6–8 weeks PAYMENT TERMS 30% dep · net 60 RWSZQ MERINOOEKO-TEX 100 STRENGTHS Superfine worsted specialist; exceptional Merino handle and dye-lot consistency across repeat orders. Reliable August-aside scheduling. RISKS Rigid on sub-MOQ specials; full mill closure in August compresses the AW cutting window if orders slip past June.
Mill 02 · Italy Ardenza Tessuti PRATO · TUSCANY Est. 1921 SUPPLIES SHORTLIST Ashcombe Flannel · HR-2758	CAPACITY 600,000 m / yr LEAD TIME 8–9 weeks PAYMENT TERMS Net 45 GRSZQ MERINOOEKO-TEX 100 STRENGTHS Milled-woollen house with outstanding melton and flannel handfeel; strong recycled-content programme under GRS chain of custody. RISKS Dye-lot variance on deep shades requires lot approval; lead times stretch to 10 weeks in the Sept–Oct peak.
Mill 03 · England Calder & Whitfield HUDDERSFIELD · W. YORKSHIRE Est. 1866 SUPPLIES SHORTLIST Kirklees Covert · HR-2789	CAPACITY 300,000 m / yr LEAD TIME 7–8 weeks PAYMENT TERMS 50% dep · bal. ship RWSOEKO-TEX 100 STRENGTHS British worsted structure with a crisp, characterful finish; the reference house for covert and coating twills with genuine Huddersfield provenance. RISKS Highest FOB of the three; Q3 capacity tightens against the trade's coating demand — early booking essential to hold slots.

QUALITY ASSURANCE · SHORTLIST

Lab Test Matrix

3M HANGERS TESTED
Sept 2026 · QA Lab

TEST & METHOD	REQUIREMENT	CORTERRA TWILL HR-2711 · BIELLA	ASHCOMBE FLANNEL HR-2758 · PRATO	KIRKLEES COVERT HR-2789 · HUDDERSFIELD
Martindale abrasion ISO 12947-2	≥ 25,000 cyc	32,000 PASS	26,500 PASS	48,000 PASS
Pilling resistance ISO 12945-2	≥ grade 4	4–5 PASS	4 PASS	5 PASS
Colourfastness to light ISO 105-B02	≥ grade 5	6 PASS	5 PASS	6 PASS
Dimensional stability ISO 6330 · WASH	≤ ± 2.0%	–1.2% PASS	–2.4% MONITOR	–0.8% PASS
Tensile strength ISO 13934-1	≥ 350 N	420 N PASS	365 N PASS	540 N PASS
Seam slippage ISO 13936-2	≤ 6.0 mm	4.0 mm PASS	5.0 mm PASS	3.2 mm PASS

COSTING · DUTY-PAID

PER METRE · EUR · INCOTERMS CIF LONDON

Landed Price Ladder

Corterra Twill HR-2711 · DUTY 8% FOB Genoa €58.00 + Sea freight €2.30 + Duty 8% €4.64 Landed / m €64.94	Ashcombe Flannel HR-2758 · DUTY 8% FOB Livorno €64.00 + Sea freight €2.30 + Duty 8% €5.12 Landed / m €71.42	Kirklees Covert HR-2789 · DUTY 8% FOB Felixstowe €78.00 + Inland freight €2.80 + Duty 8% €6.24 Landed / m €87.04
---	---	--

COSTING NOTES

Landed figures are duty-paid to CIF London at an 8% wool-fabric tariff, computed on FOB. Freight is quoted per metre at container-load parity. All three shortlisted cloths clear the test requirements; **Ashcombe Flannel** carries a single monitor flag on dimensional stability (–2.4% vs a –2.0% limit) — pre-shrink and re-test before bulk cut.

PASS — MEETS REQUIREMENT MONITOR — WITHIN TOLERANCE, WATCH FAIL — BELOW REQUIREMENT

PROVENANCE · WHAT THE MARKS CERTIFY

Standards & Ranking

RWS	Responsible Wool Standard Certifies farm-level animal welfare and progressive land management — non-mulesed flocks and holistic grazing, audited to the flock.	GRS	Global Recycled Standard Verifies recycled-fibre content and full chain of custody, plus social and environmental criteria at every processing stage.
ZQ	ZQ Merino A grower programme certifying Merino for animal welfare, fibre quality and traceability back to named accredited stations.	OT	OEKO-TEX Standard 100 Tests every component against a list of harmful substances, certifying the finished cloth as verified skin-safe.

RECOMMENDATION · RANKED SHORTLIST

The Book for AW27

1	Corterra Twill HR-2711 · VALCERVO, BIELLA CORE WORSTED · SUITING The all-round hero of the book — clears every test with headroom, full RWS + ZQ traceability, and the lowest landed cost. Confirmed for the AW27 two-piece core.	LANDED / M €64.94
2	Kirklees Covert HR-2789 · CALDER & WHITFIELD OVERCOATING · COVERT TWILL The outerwear hero. Robust Martindale and tensile figures with genuine Huddersfield structure and finish justify the FOB premium over the Italian coatings.	LANDED / M €87.04
3	Ashcombe Flannel HR-2758 · ARDENZA, PRATO CHARACTER SUITING · SOFT-MILLED FLANNEL Shortlist with a caveat — a beautiful soft hand, but monitor dimensional stability (−2.4%). Pre-shrink and re-test the bulk lot before committing to cut.	LANDED / M €71.42

ACTION

Next Steps

OWNER · TARGET DATE

①	Issue 3 m sampling order — all three shortlisted refs	SOURCING · J. MARSH	24 Aug 2026
②	Re-test Ashcombe stability after pre-shrink	QA LAB · R. OKONKWO	07 Sep 2026
③	Confirm RWS / GRS certificates on file	COMPLIANCE · L. DEVANE	11 Sep 2026
④	Lock prices & MOQ, place bulk purchase orders	MERCH. · S. HALSTEAD	25 Sep 2026